

Health Care and Social Services September Review

Posted At : September 29, 2011 4:12 PM | Posted By : Amanda White

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September proved to be rather eventful for health care. Deltek celebrated the [Sixth Annual National Health IT Week](#), September 12-16, 2011, by releasing a series of blogs highlighting IT progress in the states, along with vendor recommendations based on those trends. National Health IT Week is a collaborative forum where public and private health care constituents work in partnership to educate industry and policy stakeholders on the value of health IT in the U.S. health care system.

Deltek showcased blogs on health care hot topics including health information exchanges (HIEs), health insurance exchanges (HIXs), electronic health records, and an analysis of state health IT budgets. Also noteworthy, Deltek's [report](#), "Top Opportunities for FY 2012 — Health Care," was featured in an article earlier this month in InformationWeek. The report highlights major health IT projects in three main areas: HIEs, HIXs and Medicaid management information systems (MMISs).

Additionally, Deltek's Senior Manager of State and Local Industry Analysis Chris Dixon held a [webinar](#) last week promoting his recently-released [report](#), "Health Care/Social Services Market, 2011-2016." The report predicts demand for vendor-furnished information systems and services by state and local health and human services agencies will increase from \$16.1 billion to \$18.8 billion by 2016. Key trends covered in the report include health IT, federal health care reform, anti-waste, fraud and abuse efforts, and outsourcing.

On the social services side, Deltek Health Care and Social Services Analyst Kate Tussey attended the [2011 National Women, Infants, and Children \(WIC\) Association's \(NWA\) Technology Conference](#) in Pittsburgh, Pa. The conference is held every two years and provides a chance for WIC leaders to network and share experiences. This year, the conference honed in on areas such as WIC management information system (WIC MIS) enhancements, electronic benefit transfer (EBT) technology, quality data collection and information security. Several of the presentations centered on the 2020 WIC EBT mandate and how states are surprisingly feeling heavy pressure from requirements and implementation deadlines. WIC EBT systems are expected to drive down costs and fraud, and are considerably more technical than those employed by the Supplemental Nutrition Assistance Program (SNAP) – these cards must figure out eligible foods that may change weekly, in addition to cardholder balances. Tussey will be releasing an in-depth [recap](#) of this year's conference in the coming weeks, so stay tuned!

Here is a look at current health care projects:

- **Florida** – Prior Authorization, Case Management and Utilization Management: The Florida Agency for Health Care Administration (AHCA) released a request for information (RFI) for Prior Authorization, Case Management and Utilization Management Services in support of the Provider Service Network (PSN) MediPass Program. AHCA is interested in information concerning innovative programs utilizing proven cost containment interventions for health care delivery that may be used for prior authorization, case management and utilization management services. RFI responses are due October 14, 2011 by 5:00 p.m. EST.
- **Mississippi** – Preadmission Screening and Resident Review (PASRR) Administration: The Mississippi Division of Medicaid released a request for proposals (RFP) for Mental Health Preadmission Screening and Resident Review (PASRR) Administration. Proposals are due by 3:00 p.m. CST on October 21, 2011.
- **Texas** – The Harris County Hospital District (HCHD) of Texas may have a requirement for International Classification of Diseases (ICD)-10 Implementation and Conversion. HCHD released an RFP for ICD-10 assessment consulting services. Proposals are due on October 10 by 2:00 p.m. CDT. The district anticipates the contract will begin January 1, 2012 and continue for one year until all services are completed.
- **Ohio** – Creation of an Integrated Health Care Delivery System for Medicare and Medicaid Eligible Beneficiaries: The state of Ohio Department of Job and Family Services (ODJFS) released an RFI for the Creation of an Integrated Healthcare Delivery System for Medicare and Medicaid Eligible Beneficiaries on September 16. Responses are due by 3 p.m. Local Time on October 14, 2011.
- **Colorado** – Health Insurance Exchange Call Center Services: The Colorado Health Care Policy and Financing may release an RFP for Health Insurance Exchange Call Center Services. The Colorado

Health Insurance Exchange (COHIEX) expressed the need for a call center in a draft timeline for exchange progress.

Here is a look at current social services projects:

- **New York** – Integrated Application Suite for Coordinated Consumer Services: The Connecticut Department of Developmental Services, on behalf of the Department of Social Services, released an RFI for an Integrated Application Suite for Coordinated Consumer Services. RFI responses were due September 16.
- **Massachusetts** – ICD10 Implementation: The Executive Office of Health and Human Services (EOHHS), Office of Medicaid, released an RFI for ICD-10 Implementation on September 21. The RFI seeks responses from vendors who will assist EOHHS in crafting a solicitation to implement certain aspects of the conversion from ICD-9 to ICD-10. RFI responses were due September 28.
- **Tennessee** – Automated Child Support Enforcement System: The Tennessee Child Support Enforcement Services (TCSES) Users Support is currently gathering requirements for an integrated case management system in support of the Automated Child Support Enforcement System. The department plans to issue an RFP for feasibility study services in late 2011 or early 2012. Thereafter, TCSES will determine whether or not to release an RFP for a vendor to develop and implement an integrated case management system.
- **Tennessee** – Integrated Workers Compensation System (WCS) Replacement: The Tennessee Department of Labor and Workforce Development (LWFD) issued an RFI for an integrated Internet-based operating system to replace the Workers Compensation System (WCS) program. Additionally, the RFI seeks to collect information to establish realistic project timelines to support planning efforts and RFP development. RFI responses are due by 4:00 p.m. CDT on October 21. Oral presentations will be held October 24 - November 10, 2011.
- **Pennsylvania** – Data Mining and Predictive Analysis: The Pennsylvania Department of Public Welfare (DPW) released an RFI on September 26 for Data Mining and Predictive Analysis for detecting waste, fraud and abuse in programs DPW oversees. RFI responses are due no later than 5:00 p.m. EST on October 7.
- **South Dakota** – Commercial Off-the-shelf Document Generation System: The state of South Dakota Department of Social Services (DSS) released an RFI for a Commercial Off-the-Shelf (COTS) Document Generation System on September 8. Responses were due September 19 and are now under evaluation.

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