

While Already Efficient, Utah Looks For Further Measures To Enhance Optimization

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With several state governors facing numerous fiscal issues, many are taking proactive steps to streamline operations to make their states more efficient. Utah, in particular, has weathered this storm well.

In September 2009, Utah Governor Gary Herbert formed the Commission to Optimize State Government to conduct a broad-based, independent review of current governmental processes and state spending, including recommendations to improve efficiency, enhance effectiveness, and optimize performance.

In August 2010, the commission delivered its [final report](#) to Governor Herbert detailing various actions that the state could take to make operations run more effectively (see previous analysis [here](#)). The commission made more than 50 recommendations that, if adopted, would allow Utah to continue to distance itself from the rest of the nation in terms of careful spending practices and a management structure that would allow the state to realize incalculable savings.

Besides taking the above actions, Utah is also one of the most efficient states on a statistical basis, according to data from the U.S. Census Bureau and GovWin (see previous analysis [here](#) and [here](#)). According to the data, Utah was ranked #5 in terms of how the state spent federal aid dollars in 2010, and #8 for overall state budget efficiency.

With Utah ranking among the leaders in various statistical efficiencies and continually aiming to improve the state's efficiency, some of the state's IT-related contracting opportunities over the next few years are outlined below:

1. **GovWin Tracked Utah Opportunity A – Medicaid Management Information Systems**; Value: \$100 million
2. **GovWin Tracked Utah Opportunity B - Wireless Management and Contract Compliance Services**; Value: \$10 million
3. **GovWin Tracked Utah Opportunity C – Medicaid Fraud and Abuse Detection System**; Value: \$7 million
4. **GovWin Tracked Utah Opportunity D – Statewide Satellite Phones Equipment Services for WSCA Contract (WSCA)**; Value: \$5 million
5. **GovWin Tracked Utah Opportunity E – Equipment and Upgrades for Salt Lake Valley Emergency Communications Center**; Value: \$5 million
6. **GovWin Tracked Utah Opportunity F – Unified Communications Solution**; Value: \$5 million
7. **GovWin Tracked Utah Opportunity G – Information Technology Research and Analysis Services**; Value: \$4 million
8. **GovWin Tracked Utah Opportunity H – Utah Health Exchange Services (UHE)**; Value: \$4 million
9. **GovWin Tracked Utah Opportunity I – Emergency Operations Center Police and Fire Dispatch and E911 Related Equipment**; Value: \$3.5 million
10. **GovWin Tracked Utah Opportunity J – Integrated Classroom**; Value: \$2 million

Note: Subscribers have access to comprehensive data and analysis for each opportunity including anticipated awards, requirements, and related dates, [here](#).

Going forward, it will be interesting to see if Utah's efficiency efforts will translate into increased funding and procurement opportunities for vendors, or if the state will continue make further efforts to reduce costs and streamline operations. Stay tuned!