

Maryland and West Virginia HIE Procurements Hit the Street

Posted At : November 25, 2009 2:46 PM | Posted By : Kristina Mulholland

Related Categories: Health Care, State & Local, Procurement, Financial Crisis

In Maryland, the health information exchange (HIE) effort is being spearheaded by the Chesapeake Regional Information System for Our Patients ([CRISP](#)) in conjunction with the Maryland Health Care Commission (MHCC). Last month, MHCC applied for \$9.3 million in Office of the National Coordinator for Health Information Technology (ONC) grant funding for HIE implementation activities. [Project details](#) are as follows:

- **Current Status:** CRISP released an RFP on November 16, 2009 for an HIE Core Infrastructure. A letter of intent to bid is due by November 25, 2009. Proposals are due by December 16, 2009.
- **Scope of Work:** Requirements include provider/network participant identity management, document registry, document repository, integration and adapter framework, authentication, authorization, network monitoring and consent management. CRISP released separate bids for the ePrescribing and Master Patient Index (MPI) components.
- **Funding/Contract Value:** Total project funding is estimated to be \$33.3 million. GovWin estimates the value of the HIE core infrastructure portion to be approximately \$2 million to \$4 million based on similar projects with a likeness in size and scope.
- For more information please see GovWin Opportunity [#36694](#).

The West Virginia Health Information Network ([WVHIN](#)) is leading the West Virginia statewide [HIE initiative](#). Project details are as follows:

- **Current Status:** WVHIN released an RFP on November 23, 2009. A mandatory pre-bidder's conference will be held on December 16, 2009. A letter of intent to bid is due by December 23, 2009. Proposals are due by January 15, 2010.
- **Scope of Work:** Requirements include project management, systems analysis, architecture, design, development, implementation, systems integration and operations support.
- **Funding/Contract Value:** GovWin estimates the value of this project to be approximately \$2 million to \$5 million based on similar projects with a likeness in size and scope.
- For additional information please see GovWin Opportunity [#50159](#).

GovWin's Take:

States that were developing health information technology (HIT) roadmaps and strategic plans prior to HITECH are well positioned to begin procuring for technical assistance and shifting into an implementation phase. These are the first two HIE procurements to hit the street since the grant applications were due and there are many more to come. These procurements provide an opportunity for vendors to start partnering with states and demonstrating the value of their solutions. The more experience at the state and local level with implementing effective HIE systems the greater opportunity for business.