

GovWin Pulse: Health Care and Human Services July Review

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July ended with the Department of Health and Human Services' (HHS) huge announcement of a [\\$51 million grant](#) for health insurance exchanges. The grant will allow states to receive up to \$1 million to stimulate the adoption of health insurance exchange systems recently mandated as part of the new Affordable Care Act. The exchanges are expected to be consolidated portals that will allow easier purchasing and comparing of various health insurance plans. Further, states will have the choice to build their own exchange, or receive HHS' help in the design. Grant applications are due by September 1, 2010, and can be found [here](#).

Another major announcement was [Microsoft's](#) halt on the operations and sales of [Amagala HIS](#), a former Global 2000 Electronic Medical Record (EMR) acquired by Microsoft two years ago. Microsoft's main reason for "[pulling the plug](#)" was poor adoption and implementation of the EMR in the acute care market. The system is being used by six customers-- all outside the United States-- in which Microsoft has agreed to continue providing support for the next five years.

July also saw additional states releasing requests for services for State Medicaid Health Information Technology Planning ([SMHP](#)). Nevada's Department of Health and Human Services released a request for proposals ([RFP](#)) on July 19, 2010, for Project Support Services for the state's SMHP and implementation advance planning document (IAPD). Proposals are due August 16, 2010. The Washington Department of Social and Health services closed its [solicitation](#) for SMHP planning on July 22, 2010.

Other projects released in the health market include:

- [Oregon](#) - The Oregon Department of Human Services released an RFP on July 15, 2010, for an All Payer All Claims Data Program (APAC). Proposals are due August 19, 2010. The department also released an RFP on July 20, 2010 for a Hospital Computerized Maintenance Management System (CMMS), in which proposals are due August 24, 2010.
- [New Hampshire](#) - The New Hampshire Department of Health and Human Services released an RFP for Medicaid Managed Care solutions on July 28, 2010. Proposals are due September 8, 2010.
- [Hawaii](#) - The Hawaii Department of Health released an RFP on July 27, 2010, for Services to Maintain, Enhance and Provide Training for the Hawaii Immunization Registry. Proposals for the procurement are due September 27, 2010.

Some noteworthy awards made this month in the health services arena include:

- [New Hampshire](#) - The Department of Health and Human Services entered into an agreement with the collaborative-- Waltham, MA--for the state-level health information exchange assessment and planning consulting services contract in an amount not to exceed \$550,000.

- [Oregon](#) - The Oregon Department of Human Services awarded Reimbursement Management Consultants, Inc. in the amount of \$130,000 for the Medical Coding Services Initiative.
- [Montana](#) - The Montana Department of Public Health and Human Services awarded Public Knowledge, LLC for the Medicaid Management Information System (MMIS), Independent Verification and Validation (IV&V) Services initiative.
- [Kentucky](#) - The Kentucky Cabinet for Families and Children awarded the Statewide In-hospital Paternity Affidavit Services to Policy Studies, Inc. in the amount of \$355,541.

The [13th National Child Welfare Data and Technology Conference](#) was held in Bethesda, Maryland on July 19-21, 2010. The conference was hosted by the National Resource Center for Child Welfare Data and Technology ([NRC-CWDT](#)). The organization provides technical assistance to state and tribal welfare agencies and courts on data and systems used to administer program services and improve outcomes for children and families. The conference focused on how child welfare agencies can meet the needs of their clients in the most effective manner possible, despite the current financial situation.

The social services market received a considerable amount of attention in July, releasing several requests for services, particularly in the area of Child Support Enforcement and Women, Infant and Children (WIC) programs. The Colorado Department of Human Services released a request for information ([RFI](#)) on July 23, 2010, for Child Support Enforcement Training Monitoring Software. RFI responses are due by August 9, 2010.

Oregon's Department of Justice, Division of Child Support, released an [RFP](#) on July 29, 2010, for feasibility study services for its Child Support Enforcement Automated System (CSEAS). Proposals are due on August 31, 2010.

The Nevada Department of Health and Human Services released an [RFP](#) on July 9, 2010 for WIC Program Management Information System Services. Proposals are due on September 8, 2010. The winning vendor will develop an RFP for the transfer and implementation of the state's WIC management information system (WIC MIS) by September 2011.

Other social services projects/awards this month include:

- [Kentucky](#)- The Commonwealth of Kentucky awarded the Child Support Web Portal to Deloitte Consulting LLP for approximately \$3.2 million.
- [Montana](#) - The Department of Public Health and Human Services released an RFI for Case Management and Reporting Solutions. RFI Responses were due July 30, 2010.
- [Kentucky](#)- The Kentucky Department of Human Services issued an Intent to Award Deloitte Consulting LLP in the amount of approximately \$8.9 million for the Child Care Tracking System project.
- [Wisconsin](#) - The state of Wisconsin Department of Workforce Development (DWD) released an RFP on July 26, 2010, for Electronic Access Card Services for Unemployment Insurance Payments. Proposals are due August 27, 2010.

GovWin's Take:

The month of July encompassed several additional planning initiatives across the states in both the health and social services arena. As a result, vendors should expect to see more developments on the actual system designs in the near future. Further, it's expected that states will be heavily involved in completing their grant applications for Health Insurance Exchange funding.