

West Virginia Preps for Upcoming MMIS Procurements

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The State of West Virginia, Department of Health and Human Resources (DHHR), Bureau of Medical Services released a notice indicating they are currently developing two separate Requests for Proposals (RFPs) for the Medicaid Management Information System (MMIS) project. One RFP will be released for a Data Warehouse/Decisions Support System (DW/DSS) and the second will be for the MMIS Fiscal Agent contract. Project details include:

Current Status: DHHR in conjunction with Berry, Dunn, McNeil & Parker LLC completed the Medicaid Information Technology Architecture (MITA) State Self Assessment (SS-A) and is in the process of developing the two separate procurements.

Background: Unisys, who recently sold their state healthcare solution to Molina, was awarded the incumbent MMIS Fiscal Agent contract in 2003. Incumbent services include, electronic receipt of claims in HIPAA formats, paper claims receipt and filming, online entry of claims, problem claims resolution, provider enrollment and provider relations, configuration changes requested and approved by Bureau staff, technical liaison staff, maintenance of a provider web portal, reporting, and medical, dental and pharmacy POS claims processing.

Funding/Contract Value: GovWin estimates the value of the MMIS Fiscal Agent contract to be approximately \$100 million based on similar projects with a likeness in size and scope. GovWin estimates the value of the DW/DSS contract to be approximately \$4 million to \$5 million based on similar projects with a likeness in size and scope.

For further information on the MMIS Project please see GovWin Opportunity #[31442](#) and #[62179](#). The state may seek [Quality Assurance and Implementation Monitoring Services](#) once these contracts have been awarded.

GovWin's Take:

West Virginia recently clarified that they are open to vendor responses that propose either a takeover or a replacement MMIS and Fiscal Agent services. Vendors offering a takeover will still need to propose enhancements in addition to operation services that will enable the system to meet changing program requirements and move the state toward a higher level of MITA maturity. If the state ends up awarding a takeover versus a replacement system contract then during the next MMIS procurement, which will be impacted by health information technology initiatives, as well as, the health care reform bill, additional changes will need to be made in eligibility and caseload.