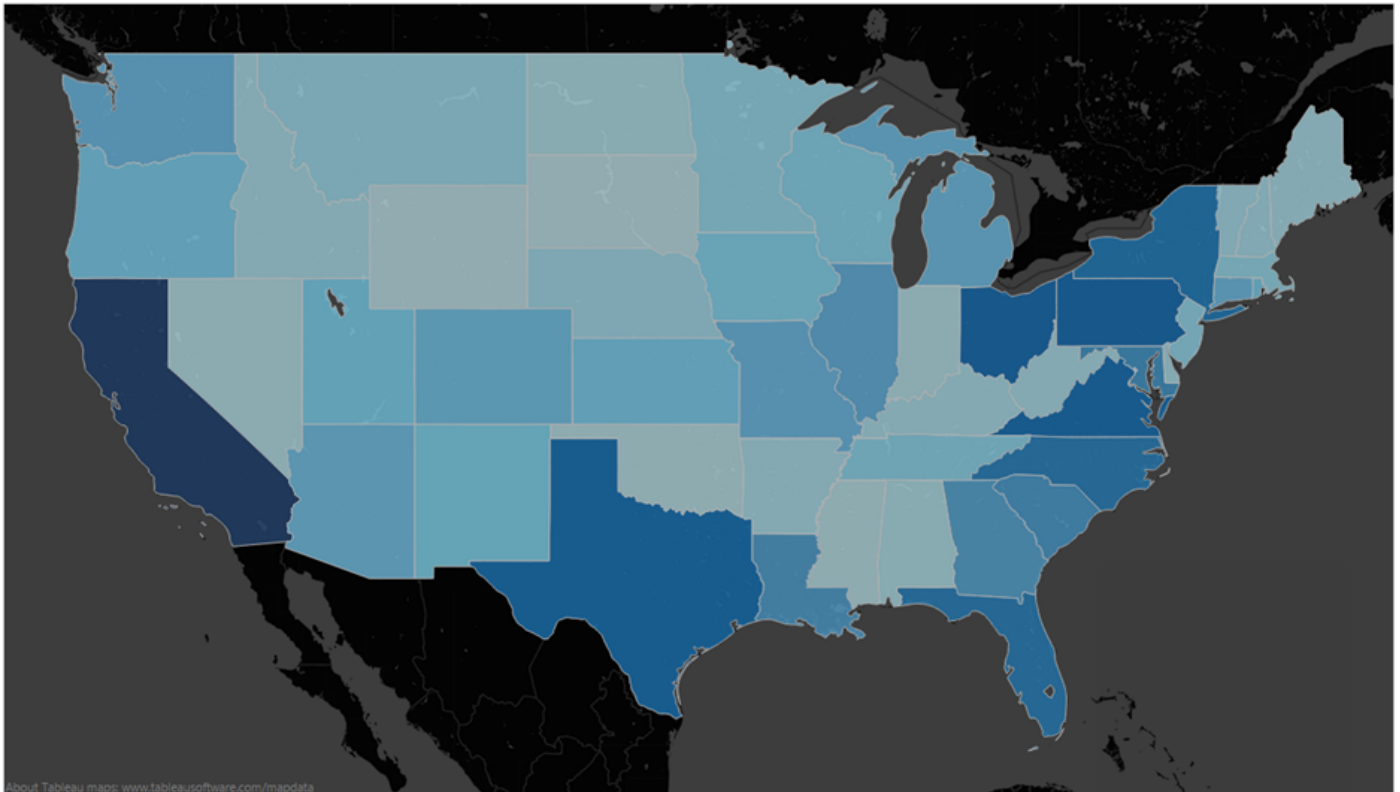


Deltek Pulse: Justice/public safety and homeland security month in review, March 2014

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Related Categories: Homeland Security, NG911, Justice/Public Safety & Homeland Security, FirstNet, narrowbanding, State & Local, Contract Opportunities, Procurement

The most common terms appearing in justice/public safety and homeland security solicitations during March were camera/surveillance, fire alarm and radio. The below maps provide information on where solicitations were released during the month.

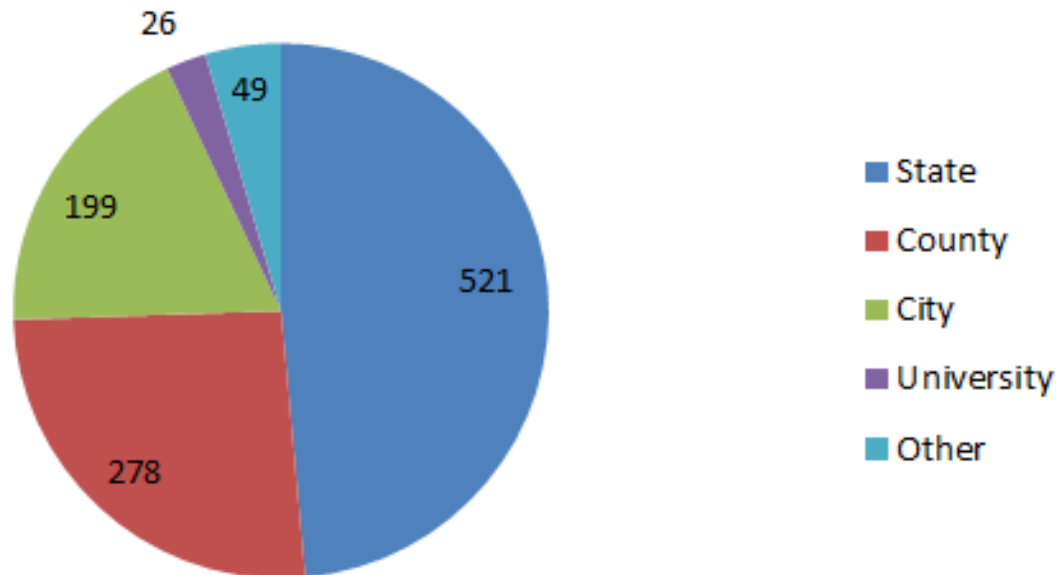


- Number of public safety bids: 1073
- Top three states (by number of solicitations released): California (148), Pennsylvania (58) and Ohio (58)
- Keywords: camera/surveillance, fire alarm and radio

Frequency of terms

- Surveillance: 31 (9 state; 22 local)
- Radio: 14 (three state; 11 local)
- 911: 8 (three state; five local)

Opportunity Breakdown by Location



Trends

- Quite a few states either issued or had open solicitations for corrections technology in March. Texas chose to combine its previously separate radio frequency electronic monitoring and GPS [electronic monitoring](#) projects into a single solicitation. [Florida](#), [Arizona](#) and [Nashville, Tenn.](#), have solicitations out for inmate phone systems, and several others have open projects for other corrections technologies.
- Radio system projects renewed their prominence with several states and counties moving forward with solicitations.
- Computer-aided dispatch (CAD) and related public safety software systems also saw resurgence with several RFIs and RFPs released, including an RFI released by the Arizona Department of Public Safety for a [law enforcement CAD](#) system.

Notable projects

- Clark Regional Emergency Services Agency (CRESA) released a request for proposals for public safety communication equipment.
- The California Governor's Office of Emergency Services (Cal OES) released a request for information for [text-to-911 foreign language translation services](#), which will be utilized at public safety answering points (PSAPs) throughout the state.
- The Western States Contracting Alliance (WSCA) released a solicitation for [public safety communication equipment](#), which at least 10 states intend to participate in.

Analyst's Take

March had 44 fewer solicitations released compared to February, and many of the key solicitations released were for larger entities and larger projects, which have longer-than-average timeframes for completion. It is also expected that these projects will take longer to award as they may require more extensive review of technical responses.

One of the most expensive and technical systems required in public safety is the public safety radio system, which proved to be extremely popular in March, along with other traditional JPS technologies such as CAD and records management systems. Besides the large WSCA contract, which is expected to be used in at least 10 states and can be used by localities within those states, several other entities released radio RFPs as well. The radio systems, however, varied in type and location. Several projects, such as one in [San Francisco](#), focus only on individual entities, while others are more regionally focused to cover a broader area, like in [Sarasota](#). Still, the requirements are generally similar regardless of where the system is being implemented.

The majority of entities looking to replace or upgrade their system are choosing an APCO P25-compliant replacement in the 700 or 800 MHz band. These systems are also consistently narrowband, as required by the FCC. What remains to be seen, however, is whether the entities currently working on solicitations will choose to include long-term evolution and other broadband options in the future.

GovWin IQ subscribers can read further about these projects in the provided links. Non-subscribers can gain access with a GovWin IQ [free trial](#).