

Deltek Pulse: Health care and social services in review – April 2013

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Related Categories: Contract Awards, Legislation, Health IT, Social Services, Health Care, Grants, State & Local, Contract Opportunities, Electronic Health Record

April saw the release of a tenth round of Health Insurance Exchange (HIX) Establishment Grants, awarded to Arkansas (\$16.5 million), Hawaii (\$128.1 million), Illinois (\$115.8 million), New Hampshire (\$5.4 million), and Rhode Island (\$9.8 million). Details about states' plans for these funds are explained [here](#). On a related note, the Centers for Medicare and Medicaid Services' (CMS) also announced the availability of new [funding](#) to support navigators in states with federally-facilitated or state-partnership HIX models. Activity also picked up in states that received funding for model design through CMS' state innovation model (SIM) initiative, including Texas and Iowa.

Notable solicitation releases in April included:

- The District of Columbia Department of Health Care Finance (DHCF) released an [RFP](#) for a Medicaid Information Technology Architecture (MITA) State Self-Assessment (SS-A). Deltek will provide updates about the future procurement of a Medicaid management information system (MMIS) [here](#).
- The Rhode Island Department of Administration, on behalf of the Department of Human Services (DHS), released an [RFP](#) for maintenance and operations of the InRHODES eligibility system.
- Three states released RFPs for pharmacy benefits management (PBM) services, including the [Kentucky](#) Cabinet for Health and Family Services (CHFS), [Mississippi](#) Department of Health (DOH), and the [Indiana](#) Department of Administration (DOA).
- New Hampshire's Department of Health and Human Services (DHHS) released an [RFP](#) for SIM planning services.

Notable contract awards in April included:

- The Mississippi Department of Health (DOH) awarded its [Patient Information Management System \(PIMS\)](#) contract to Siemens Medical Solutions for just more than \$3 million.
- The Hawaii Department of Human Services awarded the [Electronic Health Record \(EHR\) Incentive Program](#) contract to Xerox for nearly \$9 million.
- The Kentucky Cabinet for Health and Family Services (CHFS) awarded its [Health Insurance Exchange \(HIX\) Call Center](#) project to Xerox. Deloitte is building the state's HIX through a contract awarded in October 2012 for more than \$100 million.
- The Alabama Department of Mental Health and Mental Retardation awarded the [Integrated Health Record System](#) contract to CoCentrix.
- The Connecticut Health Insurance Exchange awarded its [Small Business Health Options Program \(SHOP\)](#) project to HealthPass.

Big news surfaced in Louisiana with the cancelation of a \$29 million contract with Deloitte for the replacement Medicaid Eligibility Determination System (MEDS), originally awarded in April 2011. The state's Office of Contractual Review cited the original RFP included a preference for a .net solution while Deloitte's contract proposal uses Microsoft Dynamics. The Department of Health and Hospitals (DHH) asked for an additional requirement for the system that was outside the original scope and warranted a new RFP release. Prior to becoming the secretary of DHH, Bruce Greenstein was managing director of Worldwide Health for Microsoft. Greenstein also hired another Microsoft employee, Zachery Jiwa, to be DHH's chief technology officer, but he left the department in November 2012. DHH now plans to release a new [RFP](#) for the replacement MEDS.

Looking to May and the upcoming summer months, we anticipate activity will pick up in states participating in the SIM initiative as CMS approves states' proposals, of which many have now undergone changes after initial review from CMS. We also anticipate an influx of contract awards for HIX navigator programs, particularly with CMS' announcement of the availability of federal funding for navigators. States in federally-facilitated or partnership HIX models may also begin to draft legislation and plan for takeovers of additional HIX functions in the future, such as the recently enacted House Bill 1508 in [Arkansas](#).

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