

Deltek Pulse: Health and human services month in review, June 2014

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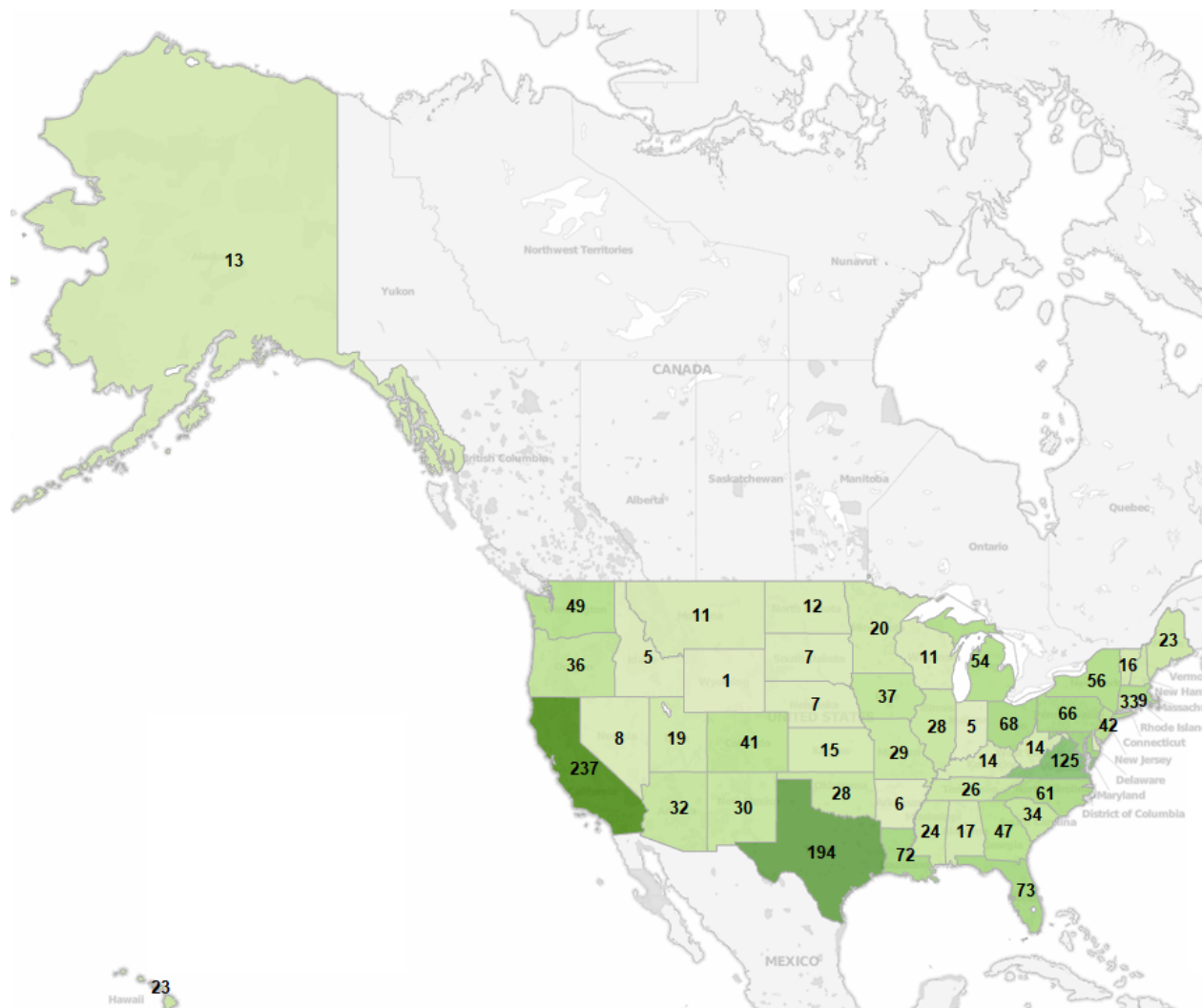
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The month of June saw people across the country kicking off the summer with long-anticipated and consistently warm weather. As the temperatures increased, Deltek's health and human services team also saw a dramatic rise in the overall number of solicitations released in June across states and localities. According to GovWin IQ's State and Local Opportunities database, 1,709 new solicitations with health care or social services as a primary vertical were released, which is up from May's 1,170. With the end of FY 2014 in many states and localities, it seems likely that governments are beginning the FY 2015 contracting cycle with a bang.

The word cloud below represents the most common words among June's solicitations. Unsurprisingly, this month's common words match fairly closely with May's; however, noticeably absent in June was the prevalent mention of "insurance." It seems likely that states that were procuring for additional services and fixes related to their health insurance exchanges have concluded procurements.



As one can see from the map below, California and Texas again topped the list of most solicitation releases, while the majority of the country also saw an increase in solicitations. Notably, Virginia, Florida and North Carolina all saw dramatic increases in the number of procurements.



Notable Opportunities

- The Maryland Department of Health and Mental Hygiene released a Request for Proposals (RFP) for **All-Payer Model Analytics and Reporting**.
- The Vermont Department of Vermont Health Access released an RFP for a **Medicaid Management Information System** that includes Software Design, Development and Implementation, and ongoing Technical Support and Medicaid Operations Services.
- The Hawaii Department of Health released a Request for Proposals (RFP) for **Electronic Benefit Transfer** (EBT) Planning Services for the Women, Infants, and Children (WIC) Program.

You can learn more about the above projects in the GovWin IQ State and Local Opportunities database. Not a Deltek subscriber? Click [here](#) to learn more about Deltek's GovWin IQ service and gain access to a free trial.